



CASE STUDY

Industry: Non-profit

Location: Junction City, Kansas

Services: Managed IT Services, IT Consulting & Projects

How KONZA Prairie Gained Stable, Budget-Conscious IT Support Through Organizational Expansion

Facing change, budget limits, and growth, KONZA Prairie gained consistent IT support with minimal operational disruption.

Executive Summary

KONZA Prairie, a non-profit navigating a changing IT environment and organizational expansion, needed dependable support that fit budget realities and stood up to procurement scrutiny. UV&S delivered consistent, personalized IT guidance, helped prioritize upgrades by business need, and supported growth with minimal disruption. The result was steadier operations, stronger vendor confidence, and better value than alternative IT providers.

Challenges

- Rapid IT change made it difficult to maintain consistent support and keep day-to-day operations running smoothly.
- Non-profit budget limits forced the team to weigh every technology decision and delay lower-priority upgrades.
- The organization needed a partner that could justify value through procurement and outperform competing IT firms.
- Expansion increased pressure on staff and systems, raising the risk of service gaps and operational disruption.
- Without tailored guidance, upgrade decisions could have become reactive, costly, and misaligned with mission needs.

UV&S's Approach

Key Actions:

- UV&S established a steady support model that gave KONZA Prairie a consistent point of accountability in a changing environment.
- The team worked within non-profit constraints, helping leaders rank upgrades by urgency, impact, and available budget.
- UV&S delivered personalized service and responsive guidance so staff received attention quickly and never felt overlooked.
- During organizational expansion, UV&S coordinated support around daily operations to reduce interruptions and keep work moving.
- The engagement balanced service breadth and cost, aligning recommendations to procurement expectations and practical value.

Solutions

- Managed IT support brought dependable day-to-day oversight, reducing uncertainty and improving operational continuity.
- Budget-aware advisory services created a clear upgrade path that matched mission priorities and funding realities.
- Personalized account support improved responsiveness and ensured the organization received attention when needs changed.
- Expansion-focused IT planning helped the nonprofit scale services without sacrificing stability or staff productivity.
- A value-driven service approach delivered broad support coverage at a reasonable rate for a resource-conscious team.

The Result

- KONZA Prairie gained much-needed consistency, giving staff a more stable IT experience in an evolving environment.
- Upgrade decisions became more focused and practical, helping the organization invest where improvements mattered most.
- The nonprofit received strong service value, with broader support at a reasonable rate than competing IT firms.
- UV&S earned repeat confidence through procurement reviews by combining responsiveness, value, and dependable delivery.
- During expansion, the organization maintained smoother operations with minimal disruption to staff and daily services.



"UV&S has provided our organization with much-needed consistency in an ever changing IT environment, understanding our limitations as a non-profit and effectively prioritizing upgrades. Their personalized service ensures we never feel overlooked, offering more services at a reasonable rate compared to other IT firms. I am confident in recommending UV&S as they have consistently proven to be the best option through our procurement processes, providing pivotal support during our organization's expansion and ensuring minimal disruptions to our operations."

Bring Stability to Your IT

See how a reliable, budget-aware IT partner can support growth, reduce disruption, and improve confidence.

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